### David Cho

David Cho is an award-winning real estate professional and co-founder of REimagined Group, a collaborative network of industry experts focused on providing flexible on-market and off-market solutions to sellers while offering inventory to buyers that no one else has. David accredits his prior years of experience in the sales industry to his quick success in real estate, selling 18 homes as a first-year agent. Over 6 years later, David continues to be a Top Producer year over year and is highly regarded by colleagues and clients for his exceptional professionalism, reliability, and transparency. Understanding the commitment a buyer or seller makes when deciding to work with him, David places the utmost priority on reciprocating that level of trust through honest communication and reliable availability.

With his expertise in local market trends, negotiation tactics, and contract knowledge, coupled with his unparalleled customer service, David ensures that every transaction is approached with the highest level of care and professionalism. His client-centric approach has earned him a loyal following, with many clients returning and referring family and friends for his insightful advice and results-driven solutions.

As co-founder of the REimagined Group, David plays a key role in creating and refining personalized strategies for helping clients achieve their real estate goals. His leadership and vision have helped establish REimagined Group as a trusted resource for buyers, sellers, and investors seeking top-tier real estate guidance.

Beyond his professional accomplishments, David is a proud family man and new father, sharing his life with his wife, son, and Golden Retriever. David's approach to real estate is rooted in the same values that guide his family life: trust, integrity, and the pursuit of long-term happiness and success.

With David Cho, clients not only gain a knowledgeable and skilled real estate agent, but also someone who understands the importance of family and is committed to helping others find the perfect place to call home.

POWERED BY EXP



# REimagined Group

ON AVERAGE WE SELL LISTED HOMES IN 22 DAYS ON AVERAGE WE GET 107% OF THE ORIGINAL ASKING PRICE RANKED IN TOP 4% ON MLS FOR VOLUME THIS PAST YEAR OVER 50% OF OUR CLOSED SALES COME FROM REFERRALS

OVER \$100M IN VOLUME SOLD

TOP PRODUCERS Design Real Estate

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TOP AGENTS IN VOLUME Design Real Estate

TOP AGENTS IN UNITS SOLD Design Real Estate

RANKED IN TOP 4% OF AGENTS NorthWest MLS

> GOLD AWARD WINNERS 3X Professional Realty Services

FEATURED LISTING AGENTS Luxury Home Magazine

OWNERS / PARTNERS REimagined Group

TOP REALTORS eXp Realty

TEAM LEADS, COACHES, MENTORS

INTERNET MARKETING EXPERTS

RE INVESTMENT SPECIALISTS



1. We will always provide you with expert advice and consulting so that you're able to make the best decision for yourself and your family.

2. We will always be 100% forthcoming about the price of your home, its condition, and what it will take to get it sold.

3. We will always give you the truth regardless of the situation.

4. We will always do what is right for your best interest.

5. We will fight to ensure you get the most for your home in the right amount of time.

6. We will always use the most effective strategies to market your home.

7. We will always communicate with you proactively.

8. We will always return your phone calls, emails, and text messages with urgency.

9. We will proactively spend every day aggressively searching for qualified buyers for your home.

10. We will never lock you down to a long-term contract.

Bar Awan



# OUR MISSION STATEMENT

Our goal at REimagined Group is to create a positive experience for every client; One that fosters trust, comfort, and confidence when choosing a real estate team that supports you. We believe that working diligently at something you love, alongside people you trust, is one of life's greatest experiences. Consequently, we offer a leading professional, loyal, and dedicated service in the real estate space. Our clients' best interests are THE priority, as we continue to be committed to building long-term relationships and earning referrals from our clients whom we are so thankful for.



# PHOTOGRAPHY

In today's market, the first showing takes place online. The better photos you have online, the more buyer interest you will have. This is why REimagined Group uses a top-tier professional photographer, to allow you property's photos to stand out from the competition.



#### Before REimagined Group REimagined Group Listing

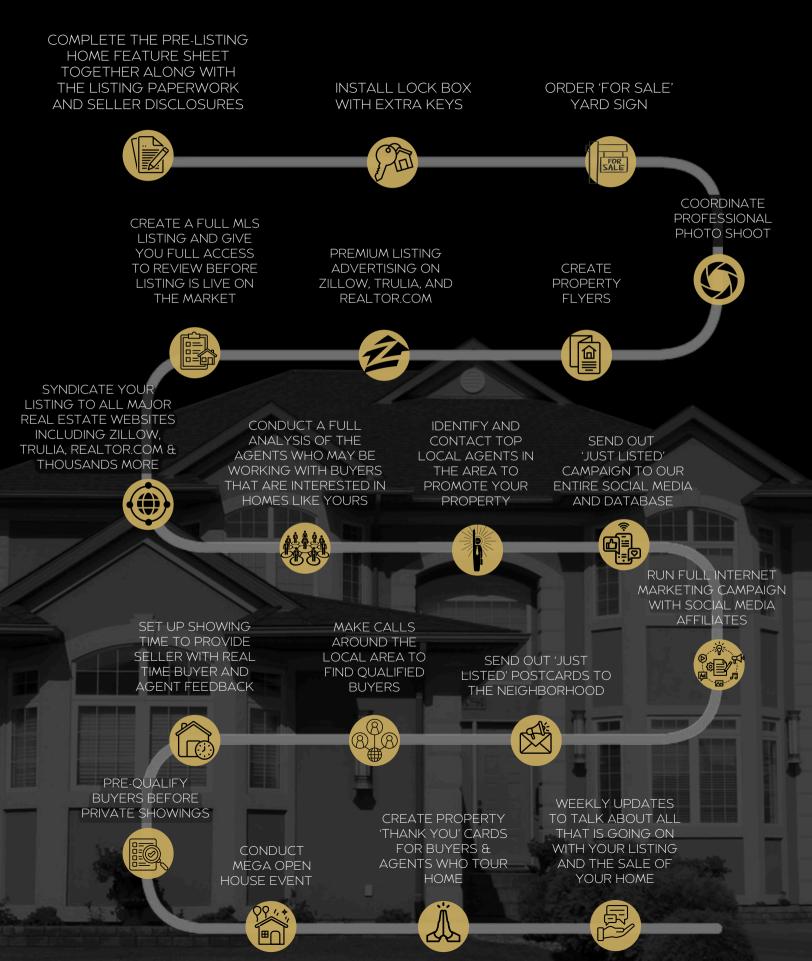






STUDIES SHOW HOMES WITH **PROFESSIONAL PHOTOGRAPHS** SELL 32% FASTER & FOR MORE MONEY

## MARKETING PLAN OF ACTION





### OUR NO RISK LISTING PROGRAM

#### NO HANDCUFF AGREEMENT

Unlike most other brokerages, we don't lock you down with any longterm listing contracts. We believe that we need to earn your business every day that we are working for you. If there's ever a time you're not happy with the service we provide, just let us know; We can shake hands as friends and go our separate ways.



#### SAVVY SELLER PROGRAM

For a lot of people, they would still like the option of selling their own home and saving money on realtor commissions if they can. We believe they should be able to do that very thing even while listing with us. Our Savvy Seller Program allows you to market your own home to your friends, family and co-workers. We believe this is a win-win scenario for you.

### performance-based COMPENSATION



YOU FIND THE BUYER & I HANDLE THE ENTIRE TRANSACTION 4%

IF I FIND THE BUYER

5%

IF ANOTHER AGENT BRINGS THE BUYER

# PAST CLIENT TESTIMONIALS

#### ★★★★★ Toril S.

Blake and David have been life savers helping me through my whole selling process. The advice they gave me was right on, getting my home sold for top dollar. It went very smoothly and took them four days to get it sold. I would warmly recommend Blake and David. They are very professional and are as humble and kind as they are strong negotiators. With their help, I got all I needed, and it was a fast and enjoyable process.

#### ★★★★★ Susan U.

Our experience with REimagined Group was great. They provided pricing advice (which we should have listened to sooner) and ultimately helped us sell our house for more than we were expecting. They kept us informed the whole time with what they were hearing from potential buyers and what else we might want to consider to get a sale sooner. And when the offers came in, they reviewed them and even corrected some mistakes in the buyer's offer to make sure we'd have no issues at closing. We will be sure to refer Blake and David to anyone we know who is planning a real estate transaction.

#### **★★★★★** Ben W.

My experience with REimagined Group was great. Blake and David communicated everything and were available when I needed them, also being transparent about facts. Blake and David helped with what I should and should not do to my house cosmetically before listing and helped arrange the contractors and services they offer in their listing program. They showed my house to a handful of their own clients. Something I was pretty impressed by was Blake and David spending time cold calling other agents to drum up buyers, which ended up benefiting where I ended up. We listed right after the peak of the market, but at the end of the day, I still made off great. I will use Blake and David when purchasing a new home, and will for sure refer them to any friends and family who may need an agent.



I highly recommend David and Blake to anyone looking to buy or sell their home. They helped me buy my condo last year, sell it this year, and purchase a house! With all three transactions. David. Blake, and their company (REimagined Group) have been incredibly responsive and available. They made selling my condo so easy, coordinating the necessary fixes and staging to make it look gorgeous, and it sold very quickly for a great price. Their calm demeanor made what could be a very stressful decision quite enjoyable. never felt any pressure to make a quick decision, and they assured me I could take as much time as I needed until I found the perfect house, which I did! They provided lots of information at every step of the process. Whether you're buying or selling, you definitely want David and Blake on your team.